

KERRY MOONEY, LCSW ValueOptions, Inc. Chief Strategy Officer, EVP Government Relations and Strategic Partnerships

PROFESSIONAL EXPERIENCE

ValueOptions, Inc. Chief Strategy Officer EVP Government Relations and Strategic Partnerships 2005 - Present Norfolk, VA

- Provide strategic planning, vision and direction to the Government Relations and Development team.
- Responsible for all government business development efforts and establishment of strategic partnerships with political and legislative personnel.
- Work closely with key decision-makers to help shape and drive legislation that transforms the delivery of behavioral health services on the national, state and local levels.
- Provide oversight to the development teams in the areas of sales and product development.
- Develop systems, reports and procedures to manage lobbyist and consultant activities.

ValueOptions, Inc. 2000 - Present President, Federal Division

- Responsible for organizing and integrating all development, marketing, sales, and operations activities for and TRICARE business unit.
- Provides oversight of all Federal business development opportunities within the Department of Defense, Veterans' Affairs and Homeland Security.
- In addition, provides operational oversight to TRICARE South Region contract that serves close to 3 million beneficiaries in the Southeastern states.

ValueOptions, Inc. 1998 - 2000 General Manager/Executive Vice President, Operations

- Provided overall leadership and guidance to corporate and service-center operations.
- Created a single point of accountability for operations at the executive level and improved communications between field operations and corporate operational functions.
- Also provided oversight for network management and provider relations departments.
- Initiated revenue producing and cost-saving programs throughout the organization.
- Provided operational oversight to all aspects of Central Services functions, including claims, networks management, provider relations, and implementation.
- Served as a key member of the management team during transition and implementation of the new company, ValueOptions.
- Introduced and integrated financial, operational and account management systems enabling the companies to successfully integrate.

OPTIONS 1996 - 1998

Vice President, TRICARE Programs

- Responsible for the business development and overall management of several multi-million dollar accounts including TRICARE Region 1, TRICARE Region 3 and TRICARE Region 4 contracts.
- Responsible for behavioral health components in Fort Bragg and Cherry Point, NC.
- Responsible for management of the mental health care system and coordination of relationships between military medical facilities, beneficiaries, participating providers, partners, and the community.



OPTIONS 1994 - 1996

Executive Director/Program Manager, TRICARE

- Responsible for the overall management and financial performance of the TRICARE Managed Mental Health program.
- Developed and implemented policies and procedures, managed the mental health care system, and coordinated relationships between beneficiaries, participating providers, partners, and the community.

OPTIONS 1989 - 1994

Director of Utilization Management, CHAMPUS Project

- Provided clinical supervision to intake counselors, case managers, and supervisors.
- Provided clinical input into educational programs, consultations, public forms, public awareness, and professional workshops/seminars.
- Approved and monitored quality and appropriateness of treatment programs offered by providers.
- Developed and monitored use of Clinical Criteria for Case Management reviews.
- Monitored and evaluated quality and appropriateness of provider treatment.

Family Services of Tidewater, Inc.

1986 - 1989

District Director

- Managed, coordinated, and implemented adoption, problem pregnancy, and foster care programs and specialized treatment program for families where child abuse and/or neglect had been identified.
- Responsible for budget development, monitoring and fiscal management.
- Provided individual family and marital therapy.

Navy Family Service Center

1984 - 1986

Program Director

• Directed, coordinated, and implemented the delivery of expert intake and crisis intervention service for military families as well as group education programs on Navy life-styles and the needs of Navy families, also conducted public relations activities for the Center within the Navy community.

Family Services of Tidewater, Inc.

1980 - 1984

Program Director/Child Abuse Program

- Provided evaluation, assessment, and group treatment program and clinical casework services to families where child abuse and/or neglect had been identified.
- Coordinator of Parent Education and Child Enrichment Program (PEACE).
- Maintained ongoing working relationships with military and civilian medical facilities, Navy Family Advocacy Program, and local social service organizations.



EDUCATION

Norfolk State University 1980

M.A., Social Work

Old Dominion University 1976

B.S., Psychology

CERTIFICATION AND LICENSURE

- Licensed Clinical Social Worker Commonwealth of Virginia
- The Academy of Certified Social Workers
- Membership Chairman for NASW
- Advisory Board for the School of Social Work, NSU
- Independent Examiner for State Board of Social Work